TYPES OF PAPERS

JOM contributors can select from a variety of approaches for articles that fall within the journal’s Editorial Calendar topics. These article approaches include, but are not limited to:

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- Additional materials, including figures, tables, datasets, and videos can be included as Electronic Supplementary Materials. These are accessible online, but not in print. They are exempt from the word count limit.

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References must be numbered and must be cited in ascending numerical order, and citations in the text should be identified by numbers in square brackets. Some examples:

- Negotiation research spans many disciplines [3].
- This result was later contradicted by Becker and Seligman [5].
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INSTRUCTIONS FOR AUTHORS

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